

vMOX Managed Mobility Services

Convince Your Boss Letter

Copy and paste the information below, and share with your manager.

Dear <Insert Manager's Name>,

I'm writing to request your approval to engage vMOX for managed mobility services.

Why outsource enterprise mobility management? The world of wireless is constantly changing and mobile devices are vital to a modern workforce. Traditional approaches based on manual work, infrequent audits and variable support can lead to chaos, hidden spend and a poor user experience. Companies today need proactive management from dedicated experts, specialized tools and automated processes to keep costs low, visibility high and end users happy.

Outsourcing mobility management can help our team focus on high-value tasks and avoid burdensome administration. It will allow us to fill gaps on the team - whether skillsets or just extra hands.

By leveraging managed mobility services, we'll be able to:

- Gain a single, unified view into our inventory and expenses across our mobile estate
- Access deep, functional wireless expertise and shift internal resources to strategic projects
- Improve productivity and streamline operations by eliminating redundant tasks and slow manual work
- Find maximum savings and IT cost control, ensuring we only pay for what we actually need
- Initiate, negotiate, review, and close wireless contracts faster
- Simplify mobile device order management and enable user self-service
- Deliver consistent, quality helpdesk support to mobile users
- Support the onboarding and offboarding of employees and their mobile devices
- Scale up or down with greater flexibility as our IT needs change
- Address multiple cost centers, pain points and geographies at the same time
- Protect the company against data breaches and other security incidents with better IT security administration
- Reduce potential risk and improve compliance against company policies and industry requirements

Why vMOX? For more than a decade, [vMOX](#) has helped companies of all sizes and industries reduce their wireless expenses and oversee their mobile environment with managed services and specialized software. They are not a wireless reseller, carrier or a Mobile Device Management (MDM) tool. They optimize performance, assets and spend across every mobile device lifecycle stage — from planning to procurement, operations and disposal. They manage a variety of devices such as: smartphones, tablets, MiFi, M2M, wearables, ruggedized, field devices, laptops, IT equipment and IoT. They also support all major brands and operating systems, including but not limited to, Google, Android, and Apple iOS.

Here are more details about vMOX and why I think they are a good fit for us:

- vMOX is a **complete enterprise mobility management solution** that's easy to use and can scale with our business.
- They are **100% focused on mobility** so we receive best-in-class solutions that can meet all our needs - and then some — with no distractions.
- As a global vendor, they have capabilities and reach to **more than 110 countries and 250**

wireless carriers.

- Since Day 1, they've developed their own technology as a **single platform and roadmap** with no migrations.
- We can quickly and easily **manage our mobility in a single place** thanks to their automated processes and specialized bidirectional integrations for third-party tools (E.g. MDM, ITSM, HR).
- They use **real tools** to deliver business outcomes at a much **faster pace with less errors**. No spreadsheets or manual work — only patented technology, automated processes and granular data.
- We can start seeing **results and savings in as little as 7 business days** from onboarding.
- They don't "nickel and dime" for services and only report actual savings making it easier for us to see the **true cost of delivery and returns**.
- They provide **powerful granular analytics and custom reporting** so we can have near real-time clarity and pinpoint accuracy for strategic financial decisions.
- They have company-wide dedication to security and compliance as an **ISO 27001 certified** vendor so our team and data is protected.
- We will have a dedicated rep with day-to-day insight into our account that doesn't have an allegiance to any one wireless provider or carrier. That way we are assured an **independent, unbiased perspective** that is not swayed by commissions or the latest promotion.
- We can customize portions of their software and services to have a **completely unique and streamlined experience** that fits our specific business needs and drivers.
- Best part - all their work is done behind the scenes. **No changes to our carrier relationships** and contracts or impact to end users.

With vMOX, we can pick and choose what services we need with their flexible engagement model. Fact: Many customers are actually able to finance additional services just based on the savings alone that vMOX is able to generate.

Here's the approximate breakdown of costs:

Financial, Program and Procurement Management (Essentials) -	As low as \$1.25 per device/mo.
Forward and Reverse Device Logistics -	As low as \$8.00 per shipment
End User Service Desk -	As low as \$1.60 per device/mo.
Endpoint Managed Services -	As low as \$2.00 per device/mo.
International Mobility Management -	As low as \$1.75 per device/mo.
Wireless WAN Optimization -	As low as \$2.50 per SIM/mo.

I hope you agree this is a great opportunity to generate tremendous value and savings that will benefit our organization and the bottom line.

I would appreciate your timely approval for me to engage vMOX and begin the sales process. If you have any questions, please don't hesitate to let me know.

Thank you for your consideration!

Best regards,
<Insert Name>